

The Brunner Investment Trust PLC

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Christian Schneider
Julian Bishop
Marcus Morris-Eyton
Simon Gergel



This is a marketing communication.

Please refer to the Key Information Document (KID) before making any final investment decisions.

Value. Shared.



Allianz 
Global Investors

A ranking, a rating or an award provides no indicator of future performance and is not constant over time

The Brunner Investment Trust Global Investment Resources



Global investment discussions facilitated by Salesforce Chatter

Highlights:

Financial Year to 30 November 2022

NAV Total Return
Debt at FV

+3.0%

2021: +21.5%

Benchmark Total
Return

+1.4%

2021: 21.1%

Dividend per
Share

+6.7%

2022: 21.5p
2021: 20.15p

Earnings per Share

+11.3%

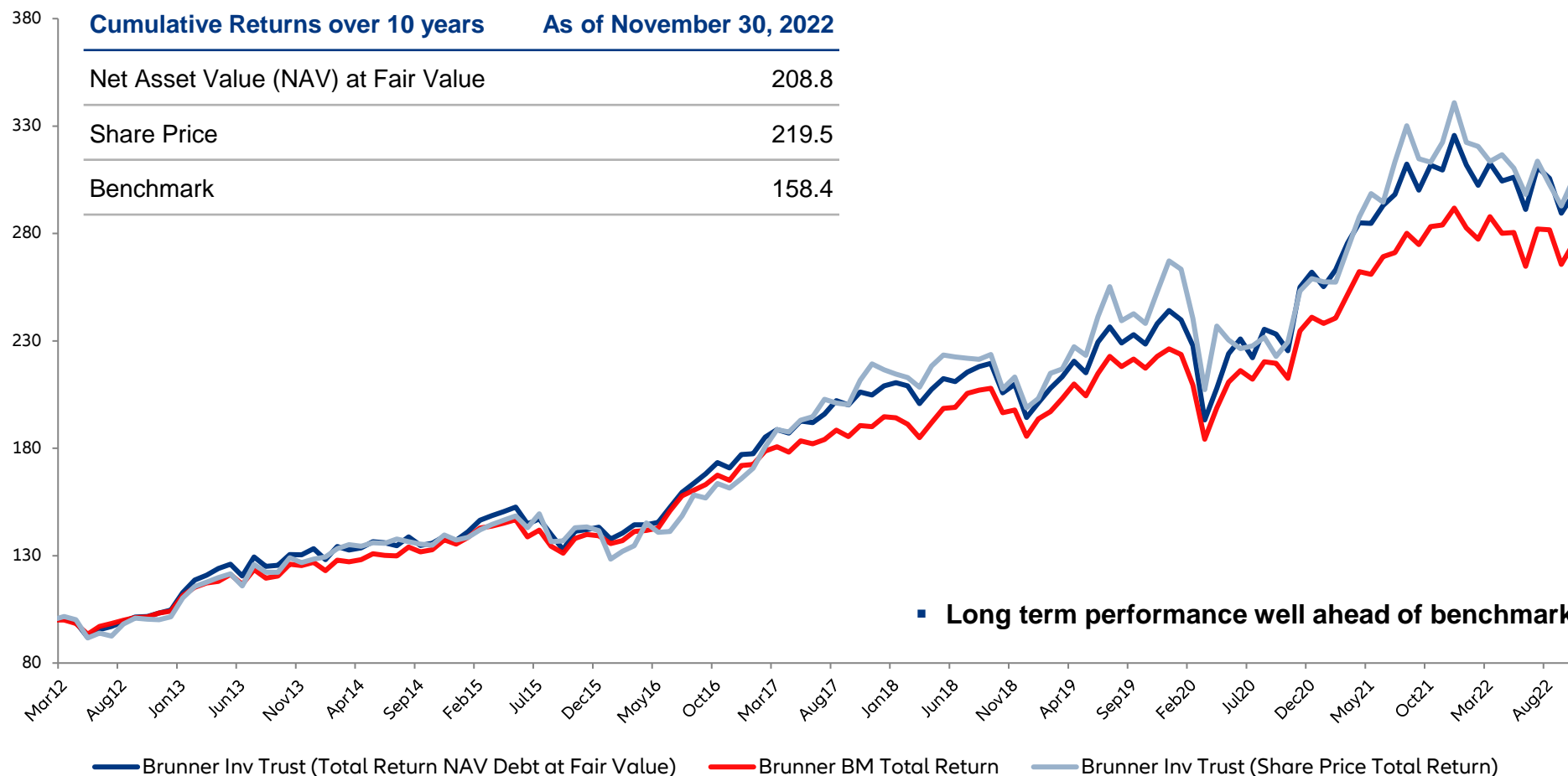
2022: 22.7p
2021: 20.4p



- Meaningful outperformance vs. peers, up 1.6% vs. benchmark
- Fourth consecutive year of outperformance across a wide range of market condition
- 51st year of dividend growth – AIC Dividend Hero
- Consistent investment process applied throughout volatile period
- Julian Bishop joined Portfolio Management team
- Short-term sentiment creating select attractive valuation opportunities

Source: Brunner Investment Trust annual Report. Past performance does not predict future returns. A ranking, a rating or an award provides no indicator of future performance and is not constant over time.

Investment Performance: Strong Long-term Shareholder Returns



Source: AllianzGI UK/ DataStream, as of November 30, 2022, GBP. Total Return. Cumulative returns. Benchmark is 30% FTSE All-Share and 70% FTSE World (ex UK) Index (£), (was 50/50 up to 21/03/17). Past performance does not predict future returns.

The Brunner Investment Trust

Key Messages



Philosophy: Quality oriented, balanced portfolio delivering consistent returns



Capital growth: High conviction, active, global equity portfolio with a strong track record



Income: One of the highest yields in the sector with 51 years of dividend growth



Resources: Experienced PM team supported by AllianzGI's global investment platform

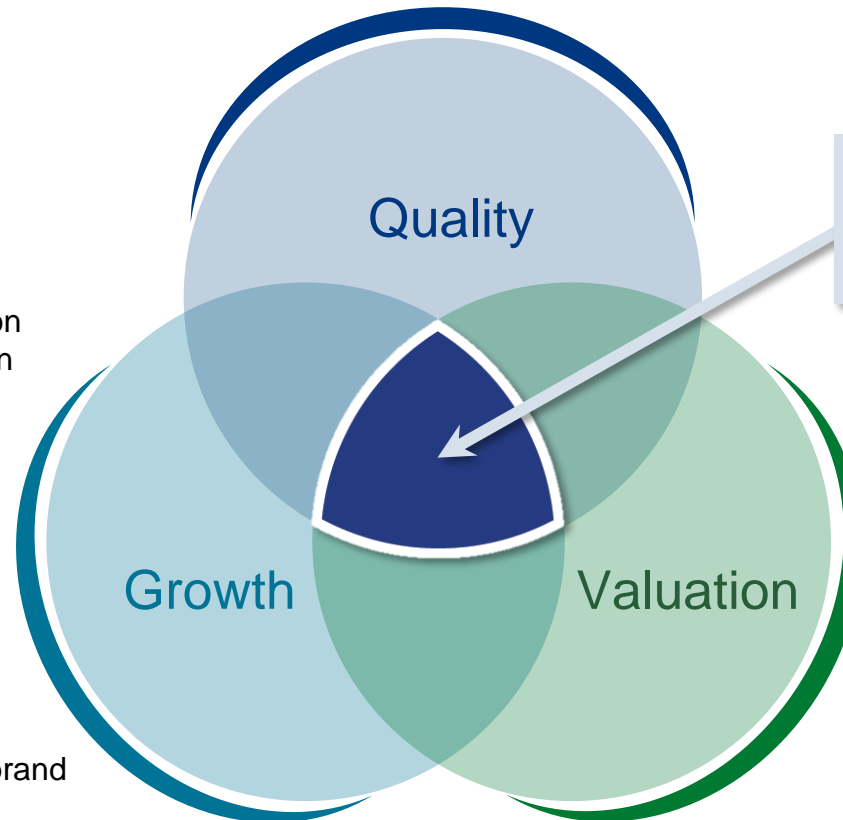
A Clear Investment Philosophy

Quality: Stable above average returns

- Long term competitive advantage
- Strong balance sheets
- High barriers to entry
- Management quality
- Stable / improving ROCE (Return on Capital Employed) / RoE (Return on Equity)
- Sound on ESG (Environmental, Social & Governance) issues

Secular growth

- Addressable market growth
- Sustainable growth – technology, brand
- Long term, through-cycle approach
- Avoid structural decline



We seek to identify this universe through fundamental research

Value, not just “cheap”

- Reverse Discounted Cash Flow
- Enterprise Value vs. Cash returns
- Price/Book vs. Return on Equity
- Dividends – an output not input

Brunner Portfolio Style Skyline

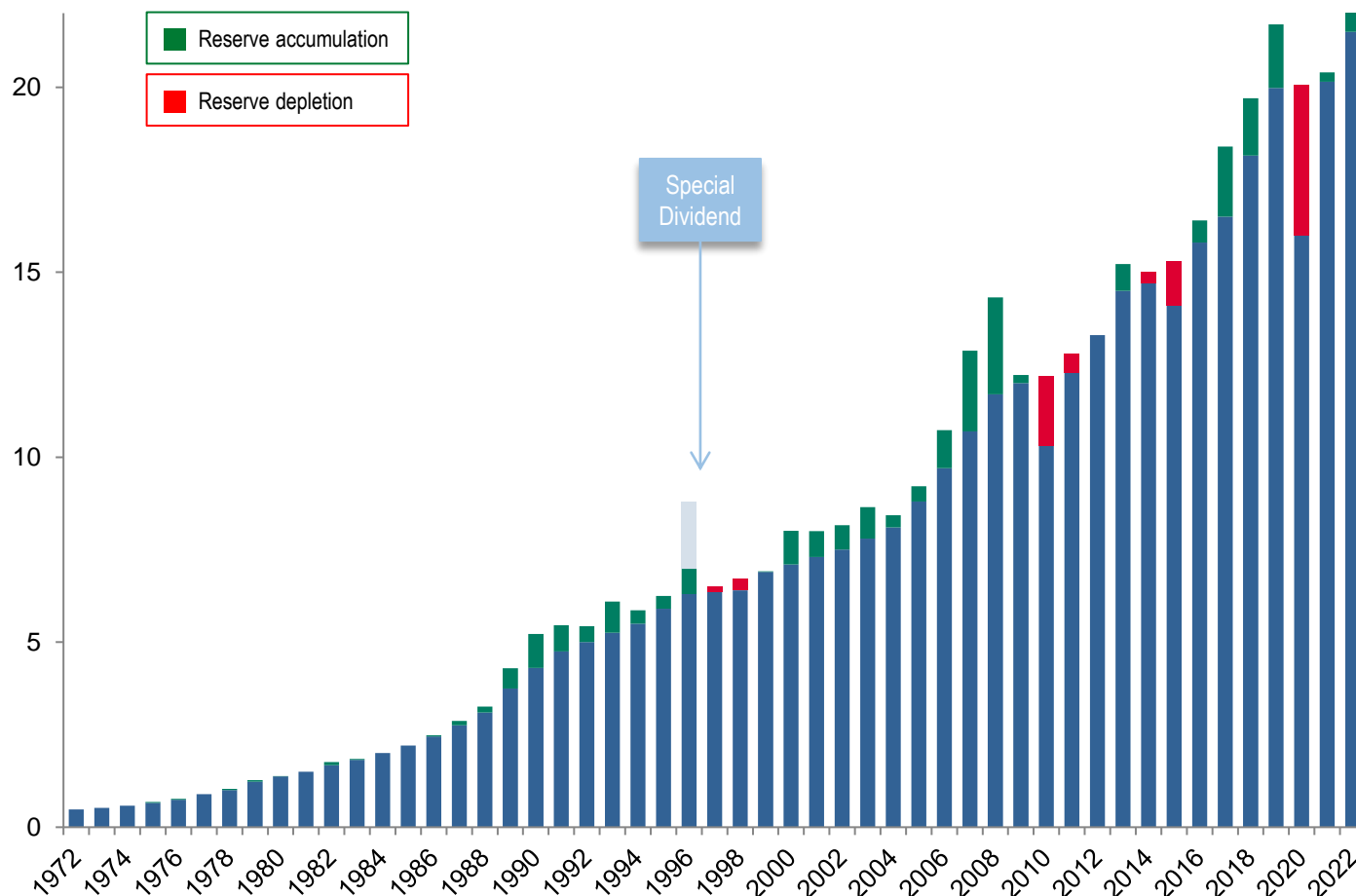
As of February 28, 2023



Consistent Dividend Growth

51 Years of Rising Dividends

- One of the sector's **highest yielding** trusts at **2.1%***
- Pays out **quarterly** dividends
- Prudent capital allocation to ensure **consistent** dividend growth
- Strong revenue reserves of 25.8p per share
- Dividend growth **ahead of inflation** over the long-term



Source: AllianzGI, Brunner company reports, *JP Morgan Cazenove. Data as of November 30, 2022. Past performance does not predict future returns.

The Brunner Investment Trust

Performance Attribution: 1 year to November 30, 2022

Best Active Contributors	Average Weight (% of Total) Port	Performance Total Return	Active Contribution
Unitedhealth Group	4.7%	38.8%	1.23%
Abbvie Inc	1.6%	61.4%	0.86%
Munich Re	2.7%	34.6%	0.82%
Totalenergies Se	2.0%	59.6%	0.81%
Amazon Com Inc	—	-38.8%	0.71%
Visa Inc	3.5%	25.4%	0.61%
Meta Platforms	—	-59.6%	0.55%
Tesla Inc	—	-43.3%	0.49%
Novo Nordisk A/S	2.0%	29.4%	0.48%
Homeserve	.9%	32.2%	0.47%

Subtotal	17.3%	—	7.03%
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Worst Active Contributors	Average Weight (% of Total) Port	Performance Total Return	Active Contribution
Adidas Ag	2.5%	-50.5%	-1.85%
Partners Group Hlg Ag	1.8%	-35.2%	-0.72%
Astrazeneca	—	38.2%	-0.56%
Taiwan Semiconductor Ma	2.5%	-20.1%	-0.50%
Tyman Plc	.9%	-39.3%	-0.48%
Intuit	1.3%	-30.2%	-0.47%
Bp	—	59.8%	-0.45%
Estee Lauder Co. Inc.	1.8%	-20.3%	-0.41%
St James's Place	1.5%	-22.4%	-0.39%
Glencore Plc	—	68.6%	-0.38%

Subtotal	12.3%	—	-6.22%
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Source: AllianzGI. Data as of November 30, 2022. Past performance does not predict future returns.

Significant Transactions: One Year to November 30, 2022

Buys

Adobe
Align Technology
Close Bros
Haleon
S&P Global
SSE
SSP Group

Sales

Amadeus
Booking
Bright Horizons
Fresenius
Homeserve
Jiangsu Expressway Co
Merlin Properties
National Grid

Statistics

Portfolio

Number of holdings	62
New holdings	7
Complete Sales	8
12 months turnover	15.1%

As of November 30, 2022. This is no recommendation or solicitation to buy or sell any particular security. A stock mentioned as example above will not necessarily be comprised in the portfolio by the time this document is disclosed or at any other subsequent date.

VISA – Technology

Leader in digital payments around the world

Quality: With 3.6bn cards in circulation and 80m points of acceptance, Visa's network creates a powerful barrier to entry. Its revenues are a tiny fraction of the \$14tn in payments it processes every year. Margins and CFROI (Cash Flow Return on Investment) are over 50%.

Growth: Payment volumes rise with economic growth and inflation. The structural shift from cash to card and growth in cross-border activity boosts this further. Fixed costs drive natural margin expansion.

Valuation: Despite a Price-to-Earnings (P/E) multiple higher than the market, Visa has high cash conversion and zero debt.

ESG: Visa has an MSCI ESG (Environmental, Social and Governance) score of 7.1 out of 10. Its operations are carbon neutral* and the company plays a key role in promoting financial inclusion and reducing fraud.

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*<https://usa.visa.com/content/dam/VCOM/regional/na/us/about-visa/documents/2021-environmental-social-and-report.pdf> (page 2)

Structural Trends Underpin Long-Term Growth

Digitalisation



Electrification

Amphenol



Health & Wellbeing



INTUITIVE



Emerging Consumers

ESTÉE LAUDER

LVMH



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Current Views: Short-term Risks, Long-term Opportunities

Inflation:

- In Europe, a warm winter and rapid Liquefied Natural Gas (LNG) capacity additions have helped lower gas prices
- Whilst commodity prices are down, wage inflation is proving stubborn
- Central bankers want to create slack in the labour market via higher interest rates

Global Economy:

- Surprisingly robust, despite inflation and geopolitical tensions
- Consumers have used COVID-era savings to maintain expenditure

Companies:

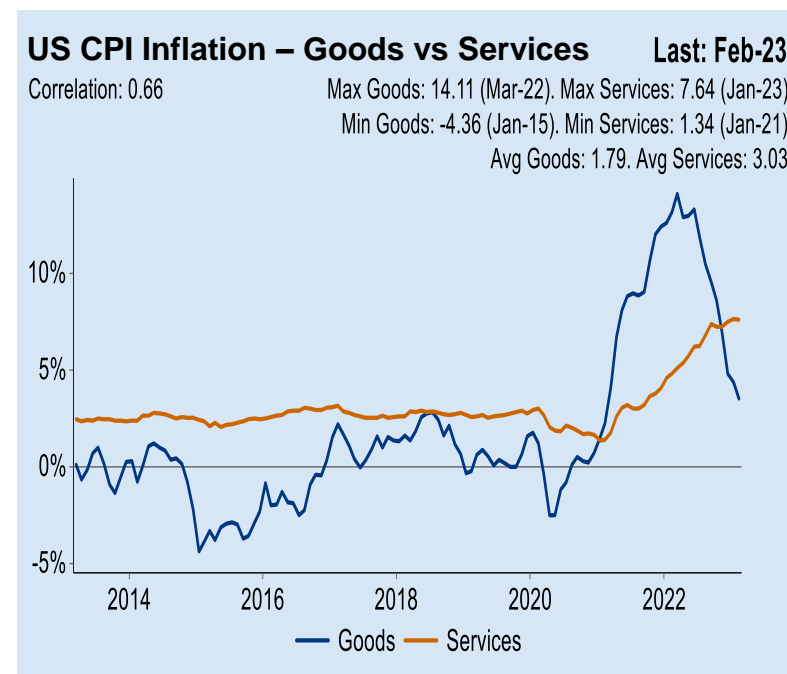
- For some sectors (energy, banks) inflation has boosted revenues and profitability
- Lower nominal growth plus higher costs mean 2023 will be a transition year for many

Valuations:

- The UK market remains cheap, highly cash generative and well governed
- The US still reigns for quality and growth; multiples are middle of the range

Opportunities:

- Value remains plentiful and higher quality assets are trading at reasonable valuations
- We remain committed to the Brunner approach of balancing quality, growth and value



Source: AllianzGI Global Economics & Strategy; FactSet; as of 14 March 2023. US CPI: The Consumer Price Index (CPI) is a measure of the average change overtime in the prices paid by urban consumers for a market basket of consumer goods and services.



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A trust's Net Asset Value (NAV) is calculated as available shareholders' funds divided by the number of shares in issue, with shareholders' funds taken to be the net value of all the company's assets after deducting liabilities. In line with current industry best practice NAVs are now shown that take into account the 'fair value' of debt. This means NAVs are calculated after allowing for the valuation of debt at fair value or current market price, rather than at final repayment value. NAVs with debt at market value provide a more realistic impact of the cost of debt, and thus a more realistic discount. It is the capital NAV that is shown, which excludes any income.

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